

Procuring Renewable Energy

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Agenda

- Methods of Obtaining Renewable Power
- Owning On-Site Renewable Energy
- Renewable Power Purchase Agreement
- Conclusion
- Questions

Basic Renewable Energy Purchase Scenarios

- Building/Property Owner owns Generation Equipment – On-site or Off-Site
- Building/Property Owner purchase renewable power from third party who owns equipment on Property of Owner
- Owner buys renewable energy from Third Party off site
- Owner buys Green Credits from Vendor
- RPS Standard results in % “Green Power”



.5 kW



2 kW



5 kW



10 kW



**.4 kW, 1.5 kW, 3 kW,
5 kW, and 10 kW**

Owning Renewable Equipment

- Capital Costs, Rebates, Grants, Loans
- Insurance
- Maintenance
- Warrantee
- Revenue Grade Metering, Reporting

Areas of Concern in Purchasing Contract

What are you actually buying - Defined

- Force Majeure
- What does “All kWh Generated” mean?
- Selling or Buying a Facility
- What does Reciprocal Really Mean? – Indemnification, liquidations.
- Performance Guarantee – Energy or Equipment
- Exact Term of the Contract
- Measuring and Monitoring kWh Generated
- Credit Requirements
- Early Termination

Benefits of On-site Renewable Third Party Ownership

- No Capital Costs
- 100% Measurable Results
- 100% Performance Based
- Easy Introduction to Technologies
- Faster Implementation



Thank you very much

Any Questions ?

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Don't forget to fill out and drop off your session evaluations.



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