



# BUSINESS OPPORTUNITES WITH THE FEDERAL ACQUISITION SERVICE

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**GovEnergy**  
[www.govenergy.gov](http://www.govenergy.gov)



# FEDERAL ACQUISITION SERVICE

- CONSOLIDATION OF FEDERAL TECHNOLOGY SERVICE AND FEDERAL SUPPLY SERVICE
- COMPLETED IN MAY 2007
- RESPONSIBLE FOR PROCUREMENT OF THOUSANDS OF PRODUCTS AND SERVICES FOR THE FEDERAL GOVERNMENT



# KEY ORGANIZATIONS IN FEDERAL ACQUISITION SERVICE

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- Office of General Supplies and Services
- Office of Assisted Acquisition
- Office of Integrated Technology Services
- Focus: Office of General Supplies and Services (GSS)



# OPPORTUNITIES WITH GSS

- Multiple Awards Schedules
  - Sell Directly to Customers Using Established Contracts
- Global Supply
  - Provides Full Supply Chain Support to Customer Agencies

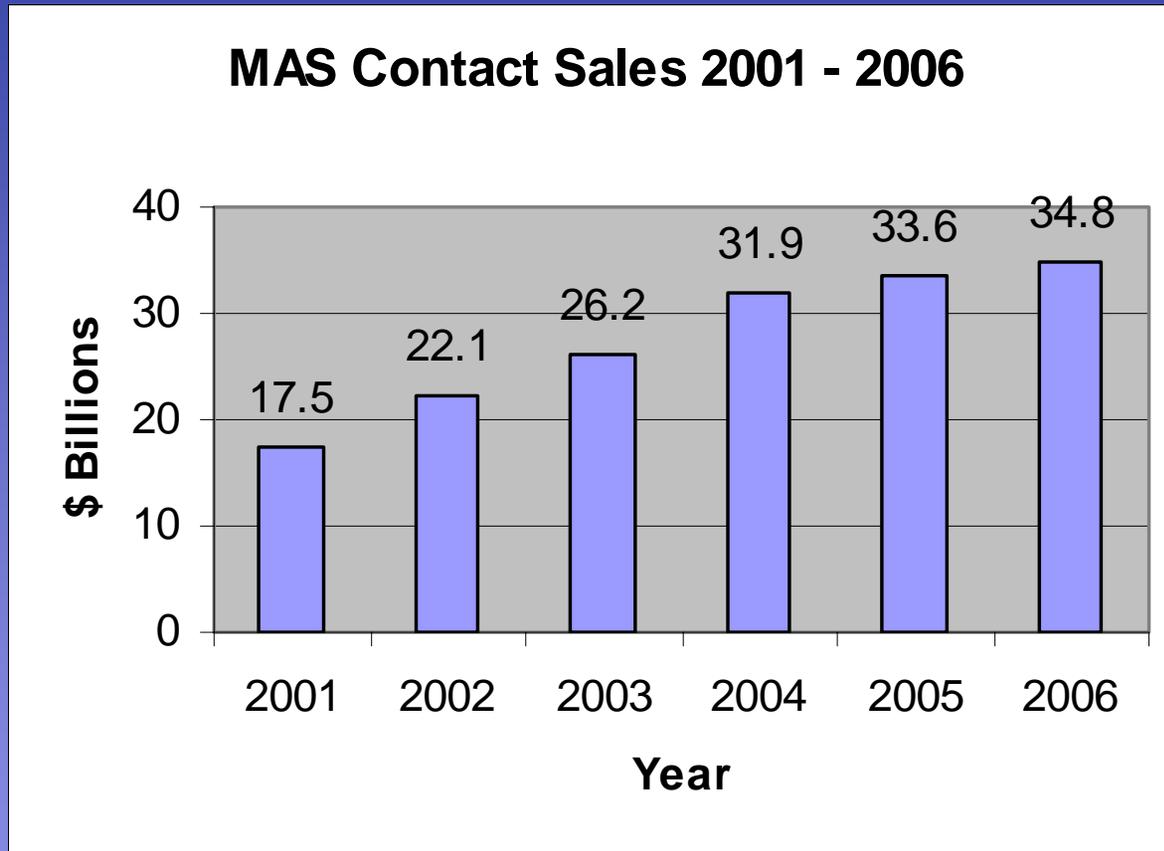


# MULTIPLE AWARD SCHEDULES

- Widely accepted commercial acquisition vehicle offering millions of products and services
- GSA awarded competitive IDIQ contracts
- Authorized Purchasers – GSA Order ADM 4800.2D
- Bridges commercial buying practices
- Direct relationship with industry



# MAS PROGRAM SALES





# KEY SCHEUDLES – ENERGY PRODUCTS AND SERVICES

Schedule 84: Total Solutions for Law Enforcement Security, Facility Management Systems, Professional Services, Guard Services

- Special Item Numbers 246-42(2), 246-52, 246-53 (Chillers, Controls, Facility Management Systems, Services)
- Special Item Numbers 246-50 and 246-51 (Installation, Maintenance, and Training Services)



# KEY SCHEDULES – ENERGY PRODUCTS AND SERVICES

## Schedule 56: Buildings and Building Materials, and Industrial Products and Services

- SINs 412-13 – 412-21, 412-50, 412, 51, 412-52 (Power Distribution and Electrical Products)
- SINs 206-4 – 206-15 – (Solar Energy Systems, Energy Saving Lighting and Specialty Lighting)



# GETTING STARTED

- Visit [www.fedbizopps.gov](http://www.fedbizopps.gov)
- Search for the following Solicitations:
  - Schedule 84: Solicitation No. 7FCI-L3-03-0084-B
  - Schedule 56: Solicitation No. 7FCI-F8-03-0056-B
- Complete Solicitation Package and Submit
- Contact Contracting Officer named in the Solicitation for Assistance



# GLOBAL SUPPLY OPPORTUNITIES

- Stock and Special Order Programs
- Products Ordered by GSA and Delivered to Warehouse or Direct to Customer Agency
- Water Heaters, Lighting Fixtures, Desk Lights, Illuminated Signs, Water Conservation





# HOW DO I GET STARTED?

- Obtain a MAS Contract
- Review E-Buy and Fedbizopps for Opportunities
- Blanket Purchase Agreements, Delivery Orders, Simplified Acquisitions



# KEY WEBSITES

- [www.acquisition.gov](http://www.acquisition.gov)
  - links to CCR, fedbizopps, ORCA, FPDS, eSRS, FAR, Federal Register, and more
- [www.fss.gsa.gov](http://www.fss.gsa.gov) (Legacy Federal Supply Service)
  - Links to GSA Advantage, Schedules E-Library, MAS Program Information, U-MAS Virtual Campus
- [www.gsa.gov/generalproducts](http://www.gsa.gov/generalproducts)
  - Greater Southwest Acquisition Center:
- [www.fbo.gov](http://www.fbo.gov)
  - FedBizOpps



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