





An In-Depth Look at Enhanced Use Leasing (EUL)



GovEnergy
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About Jones Lang LaSalle

- 180 corporate offices and 33,800 employees worldwide
- Operations in more than 700 cities in 60 countries on 5 continents
- 2007 revenues of \$2.7 billion on \$82 billion in transactions
- More than \$54 billion in assets under management
- In the U.S., we are the only real estate services and money management firm named to:
 - *Forbes* Platinum 400 Best Big Companies (2006, 2007, 2008)
 - *FORTUNE* America's Most Admired Companies (2008)
 - *FORTUNE* 100 Best Companies To Work For (2007)
- Merger with The Staubach Company in July 2008 enhances our tenant representation and public sector service offerings
- Enhanced Use Leasing advisory services provided to the Army Corps of Engineers, Department of Veterans Affairs, General Motors, and prospective EUL developers
- Currently providing real estate advisory services to the Department of Energy



Global Leader in Energy Management & Environmental Sustainability

- **LEED certification and energy management experts** help investors and occupiers develop energy management programs that benefit the planet and the bottom line
 - We have one of the deepest staffs of in-house environmental experts & LEED certification consultants in the real estate industry
- **Facility management experts** provide efficiency, cost savings, and continuous improvement
 - As the world's largest facilities management company, we've shown hundreds of the world's best-known companies and institutions how to operate facilities with maximum efficiency, safety and employee comfort—and reduce costs
 - We typically show clients a 20% or more drop in their overall facility operating expenses
 - Clients benefit from best practices developed while managing multiple product types on 5 continents—often for the same company
- **Commercial property management services** reduce risk and improve tenant retention
 - Our innovative commercial property management strategies help real estate owners reduce their operating costs and enhance property values
 - Our expertise in tenant satisfaction, engineering services, security, energy management and sustainability practices help maintain long-term tenant satisfaction and deliver superior service that keeps occupancy levels high.



For More Information

- Would you like to know more about this session?
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Don't forget to fill out and drop off your session evaluations!