



U.S. General Services Administration

# Federal Acquisition Service

A close-up, slightly blurred image of the American flag, showing the stars and stripes in shades of blue, white, and red.

**GSA Fleet**



U.S. General Services Administration

## GSA Fleet

### GSA Fleet Mission

To provide safe, reliable, low cost vehicle solutions assisting our customers to effectively and efficiently meet their mission requirements.

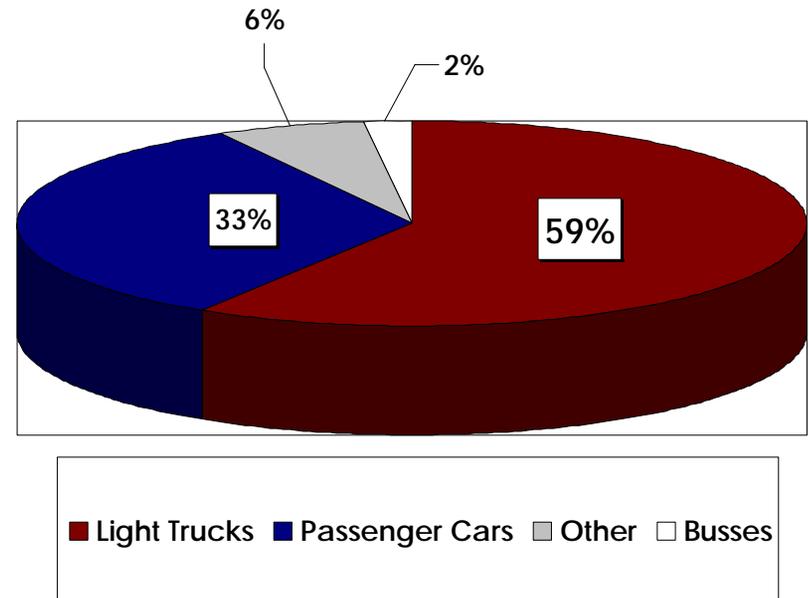
**Right Vehicle**  
**Right Price**



# GSA Fleet

## GSA Fleet Facts

- Currently operating over **210,000** vehicles
- Our Fleet is made up of the following:
  - Light Trucks 59%
  - Passenger Cars 33%
  - Other 6%
  - Busses 2%
- Average age of our Fleet is 3 years





## GSA Fleet

# Replacement Criteria

Vehicle Type	Mimimum Replacement Criteria
Sedan	3 years and 36,000 <b>OR</b> 4 years and any mileage <b>OR</b> Any years and 60,000 miles
Light Trucks (gas)	7 years or 60,000 miles
Light Trucks (diesel)	8 years or 150,000 miles
Medium Duty Trucks	10 years or 100,000 miles
Other equipment	varies



# GSA Fleet

## Acquisition Cycle



**Spring**  
Vehicles Delivered



**Summer**  
Customer Planning



**Fall**  
AFV Guidance Vehicle  
Contracts Awarded  
AFV Acquisition Package



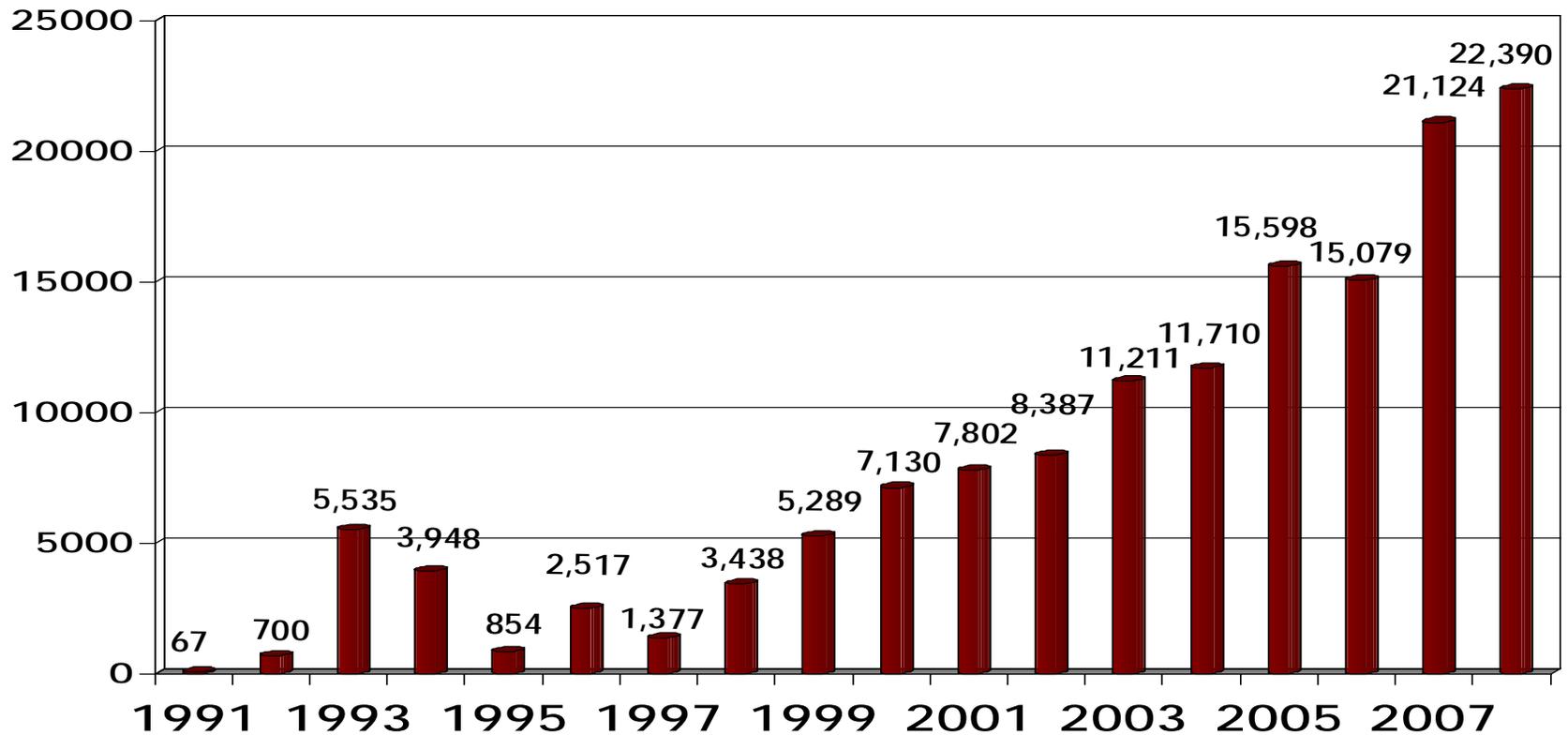
**Winter**  
AFV Orders Placed  
and Reviewed





# GSA Fleet

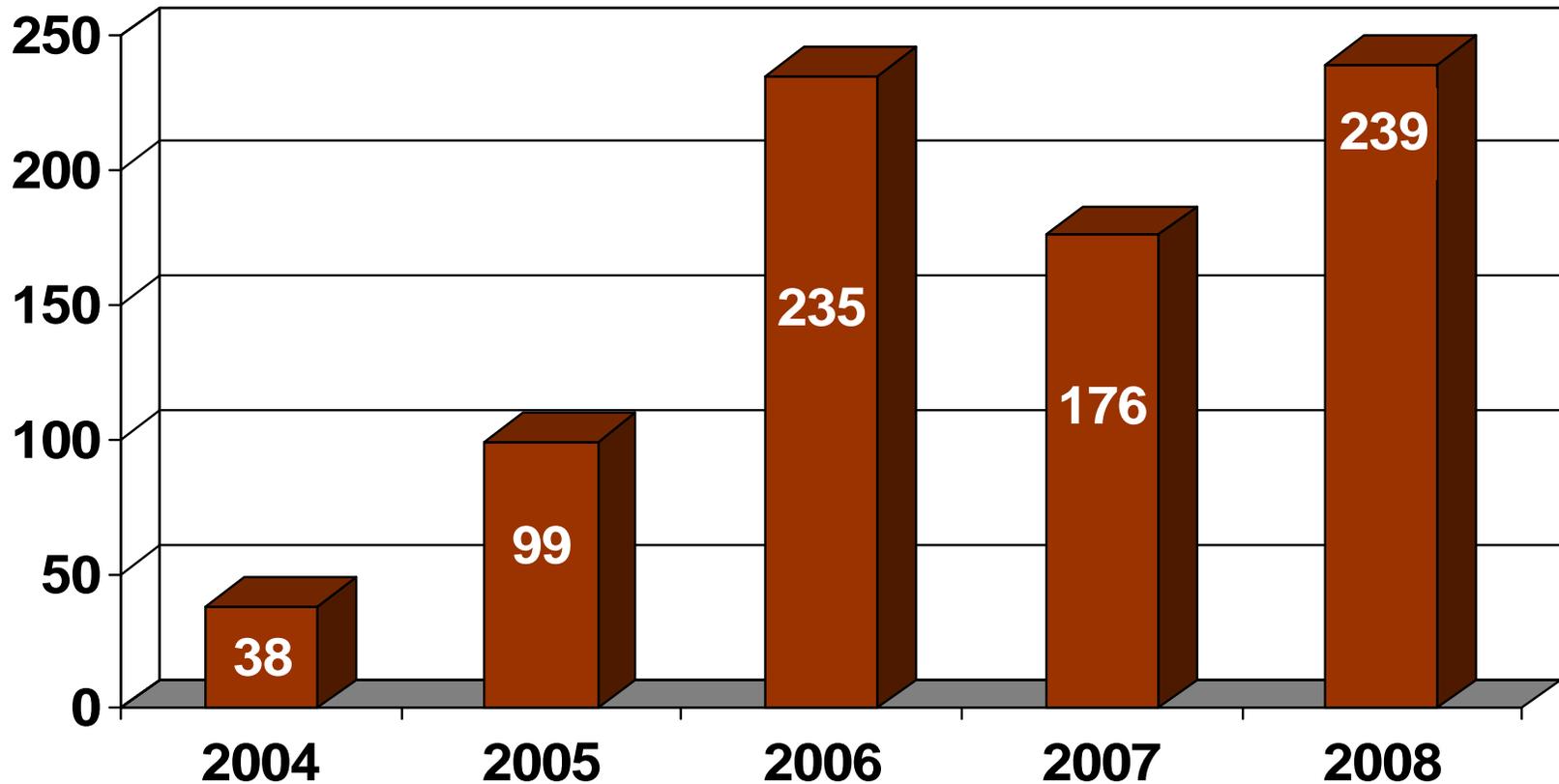
## Total AFVs Purchased





## GSA Fleet

### Total HEVs Purchased





## GSA Fleet

### AFV Legislation: EPAct 1992



- Requires all Federal fleets of 20 vehicles or more located in Metropolitan Statistical Areas (MSAs) to obtain at least 75% of annual light duty fleet acquisitions as AFVs.
- AFVs outside of MSAs still count towards the total percentage
- Excludes law enforcement vehicles, emergency vehicles, vehicles over 8,500lbs. GVWR, and vehicles located outside MSAs



## GSA Fleet

# AFV Legislation: EPAct 2005



- Requires GSA Fleet to spread the Incremental cost of AFVs across the entire fleet
- Requires alternative fuel use 100% in dual fuel vehicles (or waiver)
- Gives additional exemption to vehicles used directly in the emergency repair of transmission lines and in the restoration of electricity service following power outages
- Requires agencies to acquire fuel cell vehicles when available



## GSA Fleet

# AFV Legislation: E.O. 13423



- Reduce petroleum consumption by 2 percent annually through FY15 compared to FY05
- Increase alternative fuel use by 10 percent annually
- Purchase plug-in-hybrid vehicles when commercially available and cost competitive
- Requires GSA to provide monthly fuel data by tag



## New AFV Legislation

### 2008 National Defense Authorization Act

- Expands the definition of an AFV to include:
  - fuel cell vehicles
  - advanced lean burn technology vehicle
  - hybrid electric vehicle
  - “Any other type of vehicle that the agency demonstrates to the Secretary would achieve a significant reduction in petroleum consumption”
- DOE will issue guidance



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GSA Fleet

## **New AFV Legislation**

2007 Energy Independence and Security Act (EISA)

- DOE, EPA, Etc. will issue a guidance document for the new law



## GSA Fleet

# Not Just About Purchasing AFVs

- Need to find ways to reduce petroleum consumption
- Need to find ways to increase alternative fuel usage
- Right sizing vehicles, AFVs, hybrids, driving less



## GSA Fleet

# Questions to ask yourself when ordering a vehicle

- Will a smaller vehicle get the job done?
- Is there a more fuel efficient vehicle that would meet my needs?
- Do I have access to alternative fuels?

**The answers to these 3 questions can help you  
decide what vehicle to order**



## GSA Fleet

### Valuable Resources

- GSA Automotive Federal Vehicle Standards  
[www.gsa.gov/vehiclestandards](http://www.gsa.gov/vehiclestandards)
- GSA AutoChoice  
[www.autochoice.gsa.gov](http://www.autochoice.gsa.gov)
- [fueleconomy.gov](http://fueleconomy.gov)
- Edmunds.com or NADA.com or Cars.com or any similar site
- GSA Fleet Service Representative



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## GSA Fleet

### **Fleet Service Rep (FSR)**

- Every vehicle is assigned to a FSR
- FSR is the GSA local point of contact
- You should know your FSR
- They handle all issues related to the vehicle



## GSA Fleet

### **Acquisition Planning – Local Level**

- FSR sends list of vehicles eligible for replacement to local agency representative
- Local agency representative tells FSR what vehicles to order
- Local agency representative can choose replacement vehicle



## GSA Fleet

# Acquisition Planning – Headquarters Level

- Meet with HQ Fleet Manager to gather information
  - Agency policies
  - Agency goals
- GSA Central Office shares information with GSA FSRs
- Hopefully- Agency HQ Fleet Manager shares same information with Agency field representatives



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## GSA Fleet

### **Order Review - Headquarters**

- Ensures all agency policies are being followed
- Ensures the agency meets legislative requirements



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**GSA Fleet**

**T H A N K Y O U !**

For more information contact:

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Or

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Visit our website:

[www.gsa.gov/afv](http://www.gsa.gov/afv)