

Charting a Course to Energy Independence

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DESC Demand Response Program GovEnergy August 2009

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Agenda

- DESC Demand Response Program Description
- Why Get Involved?
- Master Agreements
- The Agreements Are Not...
- Current Vendors
- Where the DESC DR Program Applies
- Questions



DESC Program Description

An approach to...

- Establish Master Agreements with vendors
- Assist customers in understanding Demand Response (DR)
- Provide customers an easier means to enter into DR Programs
- Create a uniform strategy to enroll in DR Programs



Why Get Involved?

- Multiple customer requests for DR assistance
- Provide customers with options
- Remove obstacles between vendors and customers
- Increase Federal participation in DR



Master Agreements

- A tool to facilitate Government participation in DR programs
- They define the general terms and conditions that would apply under any DR agreement
 - They address
 - Governing Law
 - Liability
 - Notifications
 - Term (All agreements expire Oct 2013)
 - They do not address:
 - Operational issues
 - Specific DR Programs
 - Percentage split between vendor and Government



The Agreements Are Not....

- They are not uniform, each agreement is the actual vendor agreement – modified slightly to meet Gov't law
- They are not contracts as defined by the FAR
- They are not for ESPC/UESC projects



Current Vendors

- To date, DESC has 12 Master Agreements in place:
 - . BGE
 - . Constellation New Energy
 - . Comverge Enerwise CSP
 - . Cpower
 - . Energy Connect
 - . Energy Curtailment Specialists, Inc
 - . EnerNoc, Inc.
 - . Nuenergen
 - . RTP Controls
 - . Integrys Energy Services
 - . Sure Grid (formerly Site Controls)
 - . North American Power Partners



Where the DESC DR Program Applies

- Anywhere in the U.S. where DR programs are available, through ISO's, RTO's, and/or Local Utilities
- Currently have 30 customers across PJM, ISO New England, and New York ISO



Contact

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DESC DR Program

QUESTIONS?