

Defense Logistics Agency



DSCP Supply Chain GOVERNANCE 2009

Tony Pizzo

Phil Cufaro

*Warfighter
Support*

*Stewardship
Improvements*

*Business Process
Refinements*

*Workforce
Development*



DOD EMAIL

On 01 February 2010 customers must obtain either a Common Access Card (CAC) or an External Certificate Authority (ECA) Card.

If you are a customer that is not eligible for a CAC you must obtain a Hardware Assurance Smart Card Certificate. Browser-based certificates will not be permitted. The Hardware Assurance solution will require a Smart Card; a Smart Card reader, and Authentication software.



DLA SUPPLY CHAIN

1. DSCP – Philadelphia

- **Construction & Equipment**
- **Medical**
- **Subsistence**
- **Clothing & Textile**

2. DSCR – Richmond

- **Aviation**

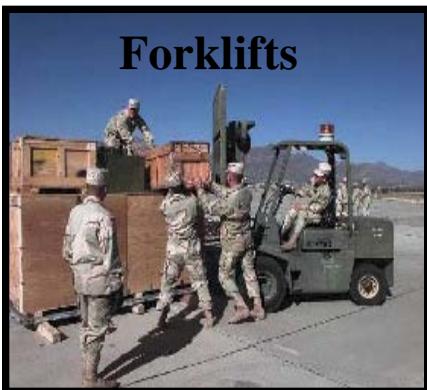
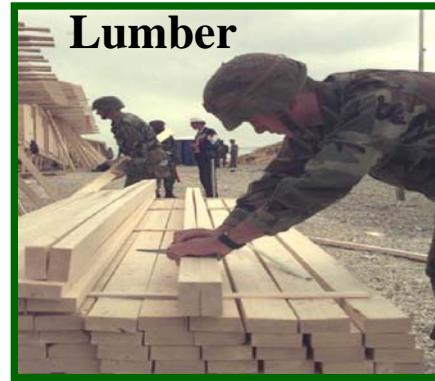
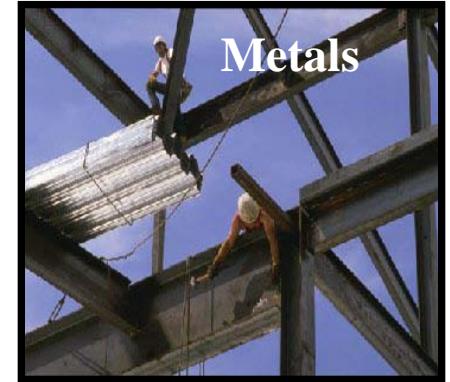
3. DSCC – Columbus

- **Land & Maritime**

4. DESC – Ft. Belvoir (Energy/Fuel)



Construction & Equipment Supply Chain





Construction & Equipment A Unique DLA Supply Chain

....effective, efficient, logistical support to the CUSTOMER

Three Types of Tailored Programs

Prime Vendor

- ✓ Maintenance, Repairs and Operations Supplies
- ✓ Special Operations
- ✓ Metals
- ✓ Wood Products
- ✓ Fire & Emergency Services

Long Term Contracts

- ✓ Heavy Equipment Procurement Program
- ✓ Technology & Information Equipment

Traditional

- ✓ Safety & Rescue Equipment
- ✓ Containers & RFID Tags
- ✓ Lighting
- ✓ Material Handling Equipment



Prime Vendors

SAIC

GRAYBAR

SUPPLYCORE



Prime Vendor Common Features

- One Vendor Fulfilling All Requirements - “One Stop Shopping”
- 24/7 Support
- Routine/Emergency Delivery
- Electronic Ordering
- Consolidated Billing
- Materiel Returns
- Name Brand Products
- Value-Added Services
- Surge/Contingency Coverage
- Customer Account Specialists
- Infrastructure Savings
- Inventory Savings
- Leveraged Buying



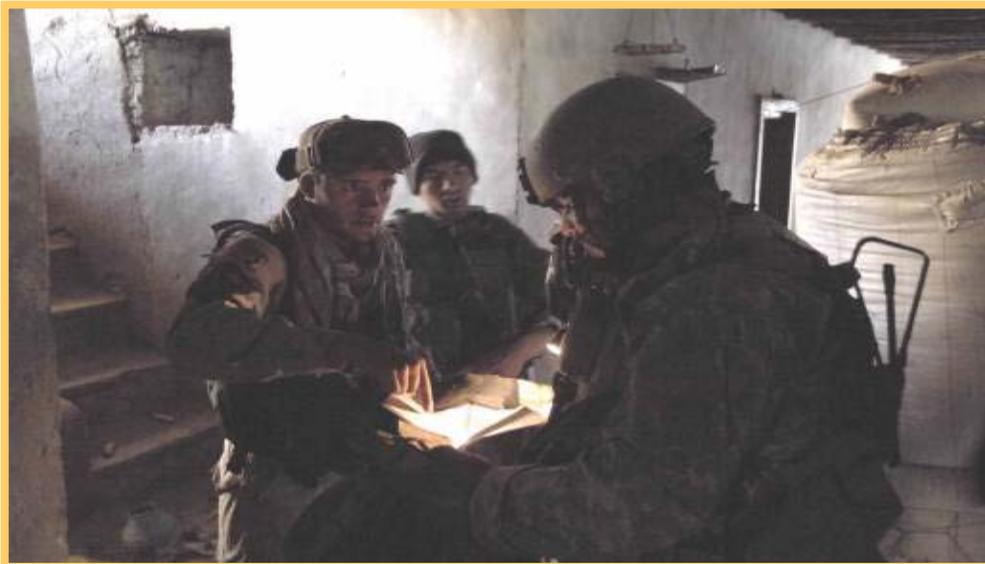


Lighting

Traditional Support

Commercial Lighting Products

- Compact Fluorescent Lamps
- LEDs
- Electronic Ballast
- Low Mercury Lamps
- High Pressure Sodium Lights
- Solar/Wind Powered Lighting Fixtures





What We Want to Leave You With

- **Understanding Customer Requirements**
- **Knowledge of Customers' need for continual improvement**
- **Looking for Industry's support in meeting the requirements of the Service customer**
- *Leading the way in specialized support programs for the customer's unique requirements*



**From Logistics Support
To Logistics**

Velocity & Visibility



Providing the **Right Item** @ the **Right Time** in the **Right Place** for
the **Right Price, Every Time**



POINTS OF CONTACT AT DSCP

Defense Supply Center Philadelphia

Small Business Specialist

Construction & Equipment	Arlene Ruble	215-737-5819
Clothing & Textiles	Joanna Gatica	215-737-5910
	Robert Baldino (Alt)	215-737-5821
Medical	Paul Rooney	215-737-4748
Subsistence (Food)	Genevieve Venturo	215-737-5911
JWOD, Federal Prisons	Robert Baldino	215-737-5821

Prime Vendor Program

Maintenance Repair & Operation (MRO) Supplies

Tom Piecyk	215-737-7094	Linda Gruber	215-737-0826
-------------------	---------------------	---------------------	---------------------

Defense Logistics Agency



BOOTH 538

Green Initiatives Program Coordinators

Tony Pizzo 215-737-5422

Phil Cufaro 215-737-7789

**Warfighter
Support**

**Stewardship
Improvements**

**Business Process
Refinements**

**Workforce
Development**